



The Royal Canadian Legion  
Branch 632 (Orleans)  
800 Taylor Creek Drive, Orleans, Ontario K4A 0Z9  
Phone (613) 830-9984  
E-mail [rcl632@bellnet.ca](mailto:rcl632@bellnet.ca)  
Web Page: [www.rcl632.ca](http://www.rcl632.ca)



## EXECUTIVE MEETING

14<sup>th</sup> May 2019

**Present:** Comrades Raymond Plourde, Joe McNulty, Dianne Higgins, Claude St Louis, Rita Pitre, Sherri McInnis, Marty Keates, Kim Levesque, Jim Grant, Paul Larocque, Blaine Kiley, Wyn Fournier, Jeanine Mader, Garth Mader, Nicole Hebert, Andre Fournier, Valerie Cyr, Shelley Blais, Lucie Goderre, Doc Hopper, Frank Stacey, Don Johns, Bob Elrick, Len MacPherson, Myriam Meagher, Bernard Laberge, Ken Green, Rae Green, Mike Adams and Padre Reggler.

**Excused:** Comrade Marta Nuijten

**Absent:** Comrades Mac Casselman, Robert Patchett, Wayne Edwards, Jean Beck and Andrew Proulx.

### 1. OPENING CEREMONIES AS PER LEGION RITUAL

Comrade Raymond Plourde called the meeting to order at 7 PM.

### 2. ROLL CALL

Comrade Sherri McInnis called the roll. 26 of 32 Branch Officers and elected Standing Committee Members were present. This **DID** constitute a quorum.

### 3. DEVIATION

No Deviation.

### 4. MINUTES OF THE PREVIOUS EXECUTIVE MEETING - Comrade Sherri McInnis

The minutes of the April meeting were sent out to the Executive and all corrections and/or amendments as identified have been completed. They are now in the Correspondence Binder and have been posted on the Branch Web Site.

*Moved by Comrade Sherri McInnis and seconded by Comrade Bernard Laberge that the minutes from the April meeting be accepted.*

**CARRIED**

## 5. BUSINESS ARISING FROM THE PREVIOUS MEETINGS

No old business was carried forward.

## 6. CORRESPONDENCE– Comrade Sherri McInnis

All items received have been copied and forwarded via email to members and stored on the off-site thumb drive.

## 7. PRESIDENT'S REPORT – Comrade Raymond Plourde

As I prepare to hand over the position, I must say that it has been an honour to serve this last year as your President. A lot was accomplished but I surely did not do it by myself. Indeed, a lot of credit goes to my Vice Presidents. Firstly, to Comrade Joe who had to take over during my long absence this past winter. Almost daily problems and other incidents were handled very professionally by him and the rest of the Committee. Thanks Joe.

Appreciation is also due to our 2nd Vice, Comrade Dianne. When Joe and the 3rd Vice, Comrade Claude were both away at the same time, she was left alone to carry on the job of running the Branch. Thanks Dianne. I must also mention the good work done by Comrade Claude in the 3rd Vice position. Although new to the Executive, Claude handled his assigned duties very professionally.

Kudos also to our Branch Manager. Although this is a paid position, there are times when she goes beyond her Terms of Reference for the benefit of the Branch.

I must also recognize the devotion of Comrade Gord Kerluke, our Past-President who brought our Energy Contract saga to a successful conclusion.

Thanks to Comrade Marty who stepped into the Honours and Awards portfolio when Comrade Gord was forced to resign for health reasons

Kudos to Comrades Ken and Rae Green for their ex-officio assistance.

Thanks to smiling Sherri, our Secretary. Meticulous Rita, our Treasurer and Andre, our Sgt-at-Arms, whose voice can be heard all the way out in Kanata when he orders the legionnaires to Attention during tributes.

The Ladies Auxiliary, for their continued and valued support, Thank you!

Finally, thanks to all of you who serve in different portfolios. Without your dedication and support there is little the Senior Executive could do.

I must not forget our volunteers like Comrades Mike and Kevin and all who donate their time for the benefit of us all.

I am very pleased with the Executive you have chosen for the coming year and I know that with the same support you have given me, Comrade Joe will be in a strong position to deal with the day to day administration of our Branch. I, for one, pledge to you my complete cooperation and support when I become Past President on June the 1st.

Thank you  
Comrade Raymond Plourde/President Branch 632

## 8. TREASURER/FINANCIAL OFFICER REPORTS – Comrade Rita Pitre

This is the result for the month of APRIL 2019:

Our **Gross Profit** for the Bar and Kitchen was \$11,826 and other Operating Income brought in \$3,222 for a Total Operating Income of \$15,048.

**Operating Expenses** for the month totaled \$21,947 which is \$4,000 more than last year and is due to Building Cleaning.

We have a **Net Operating Loss** of \$(6,899)

All other income and expenses brought in \$477 and therefore our bottom line for the month of April is a Loss of \$(6,422).

### Y-T-D AND VARIANCES

Our **Y-T-D Operating Income** is still higher than last year by \$19,757 even though membership, hall rental and hall setup revenues are lower than last year by approximately \$5,500. This is due to our bar operation

The **Y-T-D Operating Expenses** are higher than last year by \$22,310 and is due to the Building Cleaning which has been consistently higher than last year. Since December we have Jan-Pro of Eastern Canada that does the cleaning for approximately \$2,000 per month. We also paid the \$2,500 insurance deductible for the flood we experienced at the end of March beginning of April which is showing in Building Maintenance & Repairs.

Our **Y-T-D Net Operating Income** is \$3,786.

Our **Y-T-D Net Income** of \$22,771 is lower than last year by \$8,763.

### YEAR-END

May is the last month of our fiscal year. So before the Legion opens for business on June 1st, Nicky and I will balance all the moneys to have a clean cut-off at May 31. Wayne indicated that he will be there with his team to do the bar inventory.

A list of the Legion Articles as of May 31, 2019 with cost will also be required. Could Paul Larocque provide me with such a list?

Finally, I would appreciate knowing who the members of the Financial Committee are this year and when they intend to conduct their review.

I would also like to thank Wayne Edwards for the bar inventory.

Rita M. Pitre

Treasurer

Financial statements are attached at the end of the minutes.

*Moved by Comrade Rita Pitre and seconded by Comrade Wyn Fournier that the financial reports for April 2019 be accepted subject to audit.*

**CARRIED**

## **9. CHAIRPERSON REPORTS UNDER THE PRESIDENT**

### **a. BRANCH MANAGER – Comrade Nicole Hebert**

No report.

### **b. SERGEANT-at-ARMS – Comrade Andre Fournier**

#### Tributes:

Name: Douglas Hall  
Mil. Affiliation: Canadian Army (RCEME)  
Legion Affiliation: Br 632  
Date/time: Sunday 14 April 2019, 1400 hrs  
Place: Heritage Funeral home  
Officiating: Claude St Louis  
In attendance – 6 Legion members in uniform

Name: Terry Seaver;  
Military Affiliation: Canadian Army. (Black Watch, RCR)  
Legion Affiliation: Cornwall  
Place: Branch 632 (upstairs)  
Date and time: 11 May 2019, 1300 hrs  
Officiating: Ray Plourde  
In attendance: Approximately 20 Legion members

### **c. CONSTITUTION AND BY-LAWS, and TRAINING – Comrade Blaine Kiley**

An update on changes from the convention was presented by Comrade Blaine and a report will be submitted with all resolutions from the convention.

### **d. SERVICE OFFICER – Comrade Doc Hopper**

One new case ongoing – WW2 Hearing Loss

Two new cases started – Hearing Loss/Tinnitus

There will be a three-hour workshop for new Service Officers by the Ontario Command Svc O (Pat Royle) at the Smith's Falls Branch 1000 hours on 15 June 2019. Comrade Robert Patchett will attend for Branch 632.

I had an inquiry about acquiring a used wheelchair and/or walker for a veteran returning home from hospital for palliative care. Unfortunately, Legion policy precludes us doing this for legal liability reasons. I believe that we should contest this policy as it is unfortunate to have needed equipment sitting idle when we have veterans who could use it at considerably less cost (to individuals or the Poppy Fund). Could we put this on the agenda for an exec meeting?

There will be a Full Service Officer/Poppy Fund Seminar for District G held at the Smith's Falls Branch on Oct 5 and 6, 2019. Details will be forwarded to applicable members when available.

Normally the Saturday covers Service Officers and the Sunday Poppy Fund issues. Costs are reimbursed by the Poppy Fund.

**e. MEMORIAL WALK – Comrade Frank Stacey**

No report.

**f. LADIES AUXILIARY – Comrade Valerie Cyr**

The Ladies Auxiliary to Branch 632 held Election of Officers on 7 May 2019. The Executive slate for 2019-2020 is as follows:

President: Valerie Cyr

1<sup>ST</sup> Vice President: Shelley Blais

2<sup>ND</sup> Vice President: Ann Hogan

Secretary: Wendy Fortier

Treasurer: Lise Mack

Sgt-at-Arms: Karyn Spence

Executive Committee: Phyllis Marinoff, Lucie Goderre, Cora Fay, Therese Landry and Jennie Sabourin.

We wish to thank Comrades Don and Barb Johns for their time and very helpful assistance in conducting our election proceedings.

We will be commemorating our 35<sup>th</sup> Anniversary of our Ladies Auxiliary Charter with a celebratory dinner on Sunday, 26<sup>th</sup> May 2019 here at the Branch.

It has been an eventful year in which we hosted our tea in October marking the Centenary of the World War I armistice. Two successful Market Place events, Christmas and Valentine bake sales and two fund raising projects for our Charities.

The highlight of our year was in presenting a generous cheque to the Branch at Honours and Awards which is always our pleasure and privilege. The success of our fund raising activities was mainly in the support and generosity of our Branch members and the Community. Your encouragement is so very important to us in carrying on with our mandate and commitment to our Branch and The Royal Canadian Legion.

Yours in Comradeship,  
Valerie Cyr/ President L.A.

*Moved by Comrade Frank Stacey and seconded by Comrade Jeanine Mader that the reports of the committees under the President be accepted as presented.*

**CARRIED**

**10. REPORTS UNDER THE PAST PRESIDENT – Comrade Marty Keates**

**a. HONOURS AND AWARDS – Comrade Marty Keates**

No report.

**b. FUTURE PLANNING AND ELECTIONS – Comrade Ken Green**

No report.

**11. CHAIRPERSON REPORTS UNDER THE 1<sup>ST</sup> VICE-PRESIDENT – Comrade Joe McNulty**

**a. MEMBERSHIP – Comrade Kim Levesque**

Members Welcomed (0):

Applications for Membership (3):

Kerry Barbe (OR)

Amy Clark (OR)

Angèle Levesque (OR)

Requests for Transfer (2):

John Reddie (AS)

Glenn Standen (OR)

**b. VOLUNTEER COORDINATOR – Comrade Len MacPherson**

No report.

**c. LEADERSHIP DEVELOPMENT – Comrade Marty Keates**

No report.

**d. REMEMBRANCE ACTIVITIES – Comrade Wyn Fournier**

No report.

**e. INVENTORY – Comrade Paul Larocque**

No report.

**f. CADET LIAISON – Comrade Don Johns**

Army Cadets are now using the branch for their Wednesday meetings.

**g. LA LIASON – Comrade Andrew Proulx**

No report.

**h. HOUSING – Comrade Garth Mader**

No report.

*Moved by Comrade Joe McNulty and seconded by Comrade Bernard Laberge that the reports under the 1<sup>ST</sup> Vice President be accepted as presented.*

**CARRIED**

**12. CHAIRPERSON REPORTS UNDER THE 2<sup>ND</sup> VICE-PRESIDENT – Comrade Dianne Higgins**

**a. HOSPITAL VISITING – Comrade Dianne Higgins**

21 Apr 19 - Mr. Paul Taillefer; Perley Rideau. He asked to receive the minutes of meetings just to keep in touch. He has also asked to be driven from the Perley in order to attend special meetings (Elections). Mr. Taillefer says ‘hi’ to all Branch members.

29 Apr 19 - Mr. Frank Pelletier; Ottawa Civic Hospital. He is now recovering at home. Doc Hopper was contacted in order to obtain information with respect to obtaining hospital equipment. Mr. Pelletier was in his usual good humour.

**b. KITCHEN OPERATIONS – Comrade Dianne Higgins**

A new stove has been obtained (free) from another Legion. It is currently on site pending installation.

The dishwasher needs replacement because it constantly leaks. Peter Loan advised he had a repairman in to look at it. It would cost approx \$3,000.00 to repair it and it may only last a year if we are lucky. Peter is looking into getting another used dishwasher.

The ceiling over the stove is falling and appears to have a black residue. This needs to be evaluated for repair.

Large freezer is now leaking, this will be looked into.

**c. POPPY CHAIR – Comrade Wyn Fournier**

No report.

**d. POPPY TRUST FUND – Comrade Lucie Goderre**

No report.

**e. LEGION SENIORS – Comrade Robert (Bob) Elrick**

No report.

**f. VETERANS AND AGING – Comrade Robert (Bob) Elrick**

No report.

**g. BANNER – Comrade Marta Nuijten and Marty Keates**

Thank you to all for your submissions. The next Banner will be published June 15th.  
Deadline extended to 20<sup>th</sup> May 2019 for submissions.

Organizers of events are reminded that they should be documenting events and forwarding articles/photos including names of participants if possible, for the Banner. Please forward them to either myself or Comrade Marty Keates.

For those people who are taking pictures with your phones please ensure that pictures are taken with a high resolution to allow for the best printed copies in the Banner.

**g. NEVADA – Comrade James Grant**

Royal Canadian Legion BR 632 – Orleans Nevada Fund  
Ref: Nevada Licence Number M757972

This report on the ref Nevada BOTs will cover the period from 1 April 2019 to 30 April 2019

Sales:	\$ 477.50	
Redeemed:	\$ 361.00	
Profit:	\$ 116.50	
Balance in Nevada Trust Fund as of 31 Mar 2019	\$ 1515.00	
Balance in Nevada Trust Fund as of 30 Apr 2019	\$ 158.00	\$ 158.00
Bank Balance as of 31 Mar 2019	\$ 219.75	
Banking fees for Apr 2019	\$ 7.00	
Deposit 18 Apr2019	\$ 1473.50	
Bank balance as of 30 Apr 2019	\$ 1686.25	\$ 1686.25
Outstanding cheque	\$ 464.00	
Total Funds on hand:		\$ 1380.25

James R Grant/Nevada Chair

*Moved by Comrade Dianne Higgins and seconded by Comrade Wyn Fournier that the reports under the 2nd Vice-President be accepted as presented.*

**CARRIED**



**13. CHAIRPERSONS REPORTS UNDER THE 3<sup>rd</sup> VICE-PRESIDENT – Comrade Claude St Louis**

Thank you to everyone for their help and support this year.

**a. PUBLIC RELATIONS – Comrade Myriam Meagher**

I am currently working with Comrade Wyn Fournier and a media consultant for updating the Branch Facebook page as well as working with Comrade Ken Green on activities at the Branch for younger people. There will be publicity on upcoming events.

**b. BAR OFFICER – Comrade Wayne Edwards (Presented by Comrade Claude St Louis)**

The annual bar inventory will take place at the end of May 2019.

**c. ENTERTAINMENT AND SPECIAL EVENTS – Comrade Mac Casselman (Presented by Comrade Claude St Louis)**

17 May 2019	Nostalgia
24 May 2019	First Choice
31 May 2019	Good Time Band
7 June 2019	Debby McCann
14 June 2019	Sherri Harding
21 June 2019	Snap Crackle Pop
28 June 2019	Good Time Band

**d. SPORTS – Comrade Bernard Laberge**

The horse shoe league has started up and the Golf Tournament for the Ladies this week has 31 individuals registered.

**e. YOUTH EDUCATION – Comrade Jeanine Mader**

No report.

**f. BURSARY – Comrade Jean Beck**

No report.

*Moved by Comrade Claude St Louis and seconded by Comrade Garth Mader that the reports under the 3<sup>rd</sup> Vice President be accepted as presented.*

**CARRIED**

#### 14. GENERAL AND NEW BUSINESS

Presentations took place for the following individuals that were not able to attend the Honours and Awards ceremony:

Comrade Joe McNulty – Branch Past Officer Medal, 1ST Vice President Bar and Parade Commander Bar

Comrade Len MacPherson – Service Medal and Certificate of Appreciation

Comrade Padre Reggler – 20 Year Pin and Certificate of Appreciation

Comrade Kim Levesque – Certificate of Appreciation

Installations by Comrade Frank Stacey/Past Zone Commander

Comrade Andre Fournier – Appointed Sgt-at-Arms

Comrade Bill Reggler – Appointed Branch 632 Chaplain

Comrade Joe McNulty – President of Branch 632 for 2019-2020

The presentation to Comrade Raymond Plourde of his Past President Medal and Pin was done by Comrade Joe McNulty.


#### 15. ADJOURNMENT:


*Moved by Comrade Claude St Louis and seconded by Comrade Garth Mader that the meeting be adjourned.*

**CARRIED**

#### 16. CLOSING CEREMONY

The meeting was adjourned with the closing ceremony at 8:01 PM.

  
Comrade Sherri McInnis  
Secretary

  
Comrade Raymond Plourde  
President

**Voting Elected Members:**

1	President – <b>Raymond Plourde</b>	P
2	1st Vice– <b>Joe McNulty</b>	P
3	2nd Vice/Hospital Visiting/Kitchen Operations – <b>Dianne Higgins</b>	P
4	3rd Vice – <b>Claude St Louis</b>	P
5	Treasurer – <b>Rita Pitre</b>	P
6	Secretary – <b>Sherri McInnis</b>	P
7	Past President/ Banner /Honours and Awards Leadership Development – <b>Marty Keates</b>	P
8	Membership - <b>Kim Levesque</b>	P
9	Nevada - <b>Jim Grant</b>	P
10	Inventory - <b>Paul Larocque</b>	P
11	Entertainment/Special Events – <b>Mac Casselman</b>	A
12	Service Officer – <b>Robert Patchett</b>	A
13	Constitution and By-Law – <b>Blaine Kiley</b>	P
14	Remembrance Activities/Poppy Chair – <b>Wyn Fournier</b>	P
15	Youth Education – <b>Jeanine Mader</b>	P
16	Housing – <b>Garth Mader</b>	P

**Members Appointed by the President**

1	Branch Manager – <b>Nicole Hebert</b>	P
2	Sgt-at-arms – <b>Andre Fournier</b>	P
3	Bar Officer – <b>Wayne Edwards</b>	A
4	Bursaries - <b>Jean Beck</b>	A
5	Banner – <b>Marta Nuijten</b>	EX
6	Ladies Auxiliary – <b>Valerie Cyr</b>	EX
7	LA Liaison - <b>Andrew Proulx</b>	A
8	Poppy Trust – <b>Lucie Goderre</b>	P
9	Service Officer – <b>Doc Hopper</b>	P
10	Memorial Walk - <b>Frank Stacey</b>	P
11	Cadet Liaison– <b>Don Johns</b>	P
12	Veterans and Aging /Legion Seniors - <b>Robert (Bob) Elrick</b>	P
13	Volunteer Coordinator - <b>Len MacPherson</b>	P
14	Public Relations – <b>Myriam Meagher</b>	P
15	Sports – <b>Bernard Laberge</b>	P
16	Future Planning and Elections – <b>Ken Green</b>	P

# ROYAL CANADIAN LEGION ORLEANS

Balance Sheet As at 30/04/2019

## ASSET

### CURRENT ASSETS

Cash On Hand	1,892.28	
Petty Cash	649.75	
ATM Machine	160.00	
Bar Change - Back Room Boxes	2,199.00	
Bartender Float	1,682.00	
Cash Total		6,583.03
Scotia Bank General	27,603.98	
Scotia Bank Allocated	10,977.19	
Scotia Bank Savings	16,469.92	
Bank Total		55,051.09
GST/HST Paid And Recoverable		3,864.12
Accounts Receivable		125.00
Inventory Bar		12,505.42
Op Inv Legion Articles		251.09
<b>TOTAL CURRENT ASSETS</b>		<b>78,379.75</b>

### Fixed Assets

Land		75,075.00
Building	1,743,681.37	
Acc Depreciation on Building	-1,185,980.09	
Net Building		557,701.28
Adjacent Lot		107,001.50
Bar & Kitchen Equipment	14,258.60	
Acc Dep Bar & Kitchen Equi	-6,683.37	
Net Bar & Kitchen Equipmen		7,575.23
Furniture & Fixtures	9,969.84	
Acc Dep - Furn & Fixtures	-5,182.81	
Net Furniture & Fixtures		4,787.03
Computer Equipment	1,450.00	
Acc Dep-Computer Equipment	-1,387.50	
Net Computer Equipment		62.50
<b>Total Fixed Assets</b>		<b>752,202.54</b>

### TOTAL ASSET

**830,582.29**

**LIABILITY****CURRENT LIABILITIES**

Accrued Expenses	1,823 08
Visa Scotia Bank	1,866 07
Memorial Walk	115 13
Payable To Nevada Fund	158 00
Golf May	1,105 00
Golf June	3,715.00
Legion Sports Misc	742 50
Pot of Gold Payable	266 55
Bridge Payable	110 00
Cribbage Payable	2,330 00
Pool Payable	325 55
Super Gold Payable	273 50
New years EVE	4,347 00
RCAF Dinner	925 33
GST/HST Payable	6,487 83
Accounts Payable	662 99
Command -Capital Tax Payable	5,037.24
Unearned Hall Rentals	5,298.65
Vacation Payable - Payroll	6,585 79
Vacation Payable - adjusted	-3,800.15
El Payable	307 49
CPP Payable	600 58
Income Tax Payable	746.54

Receiver General Payable	1,654.61
WSIB Payable	35 94

**TOTAL CURRENT LIABILITIES** 40,065.61

**LONG TERM LIABILITIES**

Loan Payable	217,394 76
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**Total LongTerm Liabilities** 217,394 76

**Deferred Contributions**

Deferred contribution capital asset	68,485 39
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**Total Deferred Contributions** 68,485 39

**TOTAL LIABILITY** 325,945.76

**EQUITY****EARNINGS**

Retained Earnings	481,878 82
Current Earnings	22,757 58

**TOTAL EARNINGS** 504,636 40

**TOTAL EQUITY** 504,636 40

**LIABILITIES AND EQUITY** 830,582 16

# ROYAL CANADIAN LEGION ORLEANS

## Comparative Income Statement

	Apr 2019	Apr 2018	Variance	YTD Apr 2019	YTD Apr 2018	Variance
<b>OPERATING INCOME</b>						
<b>BAR &amp; KITCHEN REVENUE</b>						
Beer/Liq Sales	19,484.37	20,983.14	(1,498.77)	239,384.86	216,913.73	22,471.13
Snack Sales	1,636.58	1,416.78	219.80	18,775.13	15,672.17	3,102.96
Corkage				0.00	136.00	(136.00)
Kitchen Income	493.98	200.00	293.98	6,382.98	5,386.43	996.55
Coffee	78.10	50.95	27.15	564.20	661.40	(97.20)
Other Income			0.00	533.71	0.00	533.71
<b>Total</b>	<b>21,693.03</b>	<b>22,650.87</b>	<b>(957.84)</b>	<b>265,640.88</b>	<b>238,769.73</b>	<b>26,871.15</b>
<b>COST OF SALE</b>						
Beer/Liq Purchases	9,128.79	8,562.76	566.03	88,296.36	88,842.00	(545.64)
Snack Purchases	497.51	454.74	42.77	3,922.19	3,896.24	25.95
Spoilage	97.80		97.80	747.18	0.00	747.18
Inventory Use			0.00	1,039.33	(2,822.63)	3,861.96
Bar & Kitchen Supplies	142.84	18.74	124.10	2,910.44	1,411.64	1,498.80
Kitchen/Bar Equipment Maintenance		2,113.38	(2,113.38)	1,419.25	5,152.03	(3,732.78)
<b>Total</b>	<b>9,866.94</b>	<b>11,149.62</b>	<b>(1,282.68)</b>	<b>98,334.75</b>	<b>96,479.28</b>	<b>1,855.47</b>
<b>GROSS PROFIT</b>	<b>11,826.09</b>	<b>11,501.25</b>	<b>324.84</b>	<b>167,306.13</b>	<b>142,290.45</b>	<b>25,015.68</b>
<b>OTHER OPERATING INCOME</b>						
Membership Dues	364.00	779.65	(415.65)	19,038.43	20,736.36	(1,697.93)
Hall Rentals	1,206.25	2,228.98	(1,022.73)	22,468.38	25,965.25	(3,496.87)
Hall Rental Refund			0.00	100.00	0.00	100.00
Hall Rentals - Bartender Recovery	90.00	330.00	(240.00)	5,277.00	5,359.00	(82.00)
Hall Setup	(175.00)	375.00	(550.00)	1,746.25	3,552.75	(1,806.50)
Branch Pool Table		16.00	(16.00)	88.00	903.00	(815.00)
Branch Snooker Table	177.00	83.00	94.00	1,637.00	762.00	875.00
Facilities Usage Fee Income	1,560.00	1,504.00	56.00	18,878.00	17,213.30	1,664.70
<b>Total</b>	<b>3,222.25</b>	<b>5,316.63</b>	<b>(2,094.38)</b>	<b>69,233.06</b>	<b>74,491.66</b>	<b>(5,258.60)</b>
<b>TOTAL OPERATING INCOME</b>	<b>15,048.34</b>	<b>16,817.88</b>	<b>(1,769.54)</b>	<b>236,539.19</b>	<b>216,782.11</b>	<b>19,757.08</b>

<b>OPERATING EXPENSES</b>	<b>Apr 2019</b>	<b>Apr 2018</b>	<b>Variance</b>	<b>YTD Apr 2019</b>	<b>YTD Apr 2018</b>	<b>Variance</b>
<b>WAGES &amp; EMPLOYEE BENEFITS</b>						
Wages	8,285.87	9,319.53	(1,033.66)	93,254.11	95,471.39	(2,217.28)
El Expense	179.37	218.65	(39.28)	2,137.84	2,195.97	(58.13)
CPP Expense	300.29	327.86	(27.57)	3,452.46	3,391.14	61.32
WSIB Expense	39.54	70.58	(31.04)	622.48	739.66	(117.18)
<b>Total</b>	<b>8,805.07</b>	<b>9,936.62</b>	<b>(1,131.55)</b>	<b>99,466.89</b>	<b>101,798.16</b>	<b>(2,331.27)</b>
<b>OFFICE &amp; ADMIN EXPENSES</b>						
Office Expenses	165.69	103.16	62.53	2,577.69	2,771.01	(193.32)
Printing	208.00	208.00	0.00	1,022.00	981.00	41.00
Postage	90.00	85.00	5.00	116.08	195.35	(79.27)
Licences			0.00	786.50	255.00	531.50
Courier Services			0.00	28.99	0.00	28.99
Furniture & Equipment			0.00	57.98	1,891.76	(1,833.78)
Equipment Lease			0.00	0.00	612.78	(612.78)
Professional Fees ***			0.00	2,842.22	350.00	2,492.22
Entertainment Expenses	800.00	800.00	0.00	10,550.00	8,151.50	2,398.50
<b>Total</b>	<b>1,263.69</b>	<b>1,196.16</b>	<b>67.53</b>	<b>17,981.46</b>	<b>15,208.40</b>	<b>2,773.06</b>
<b>BUILDING MAINTENANCE</b>						
Building Maintenance & Repairs	431.89	656.20	(224.31)	15,410.11	8,815.00	6,595.11
Cleaning Supplies		12.60	(12.60)	2,517.40	2,939.64	(422.24)
Waste Removal	245.30	216.66	28.64	2,802.23	2,629.26	172.97
Ground Maintenance	1,500.00	1,320.00	180.00	16,731.94	15,885.00	846.94
Security Services		102.08	(102.08)	1,442.57	1,005.83	436.74
Building Cleaning	3,949.97		3,949.97	16,798.14	99.55	16,698.59
Insurance	826.86	803.84	23.02	8,910.69	8,850.96	59.73
Furniture & Equipment Maintenance		14.99		0.00	94.97	(94.97)
<b>Total</b>	<b>6,954.02</b>	<b>3,126.37</b>	<b>3,827.65</b>	<b>64,613.08</b>	<b>40,320.21</b>	<b>24,292.87</b>
<b>UTILITIES</b>						
Hydro	1,661.82	1,634.11	27.71	16,158.65	20,440.64	(4,281.99)
Gas & Heat	925.76	(51.44)	977.20	9,193.10	8,647.40	545.70
Telephone	469.01	159.50	309.51	5,120.35	4,308.53	811.82
Water	349.33	280.25	69.08	3,365.02	3,531.55	(166.53)
Television Network	78.98	78.98	0.00	961.75	868.78	92.97
<b>Total</b>	<b>3,484.90</b>	<b>2,101.40</b>	<b>1,383.50</b>	<b>34,798.87</b>	<b>37,796.90</b>	<b>(2,998.03)</b>
<b>FINANCIAL EXPENSES / (INCOME)</b>						
Bank Charges	342.94	310.01	32.93	3,871.49	3,650.37	221.12
Loan Interest	1,199.72	1,227.66	(27.94)	13,226.00	13,106.37	119.63
ATM Revenue	(103.50)	(52.50)	(51.00)	(1,204.50)	(1,437.60)	233.10
<b>Total</b>	<b>1,439.16</b>	<b>1,485.17</b>	<b>(46.01)</b>	<b>15,892.99</b>	<b>15,319.14</b>	<b>573.85</b>
<b>TOTAL OPERATING EXPENSES</b>	<b>21,946.84</b>	<b>17,845.72</b>	<b>4,116.11</b>	<b>232,753.29</b>	<b>210,442.81</b>	<b>22,310.48</b>
<b>NET OPERATING INCOME</b>	<b>(6,898.50)</b>	<b>(1,027.84)</b>	<b>(5,885.65)</b>	<b>3,785.90</b>	<b>6,339.30</b>	<b>(2,553.40)</b>

<b>OTHER INCOME/(EXPENSES)</b>	<b>Apr 2019</b>	<b>Apr 2018</b>	<b>Variance</b>	<b>YTD Apr 2019</b>	<b>YTD Apr 2018</b>	<b>Variance</b>
<b>SPECIAL EVENTS</b>						
Storage - Poppy			0.00	350.00	350.00	0.00
June Annual Golf Tournament			0.00	9,605.42	9,056.55	548.87
Canada Day			0.00	205.00	(0.20)	205.20
Veterans' Dinner			0.00	882.05	940.93	(58.88)
St. Patrick's Day			0.00	125.00	0.00	125.00
Draws -\$5.00			0.00	2,025.20	0.00	2,025.20
New Year's Eve			0.00	725.00	1,368.50	(643.50)
Banner Advertising			0.00	720.00	0.00	720.00
Banner Revenue			0.00	15.00	10.00	5.00
Net Sale Legion Articles			0.00	990.68	72.45	918.23
Sports Revenue			0.00	0.00	260.00	(260.00)
Sports Expenses	(90.00)		(90.00)	(1,760.00)	(410.00)	(1,350.00)
Fundraising Events			0.00	0.00	4,790.00	(4,790.00)
Saturday Breakfast Revenue		268.00	(268.00)	461.00	2,531.00	(2,070.00)
Conventions Revenue			0.00	0.00	2,834.00	(2,834.00)
Convention Expenses (Building)			0.00	0.00	(1,469.56)	1,469.56
Conventions Expenses (Other)	(50.00)		(50.00)	(100.00)	0.00	(100.00)
Misc. Revenue**	160.50	17.00	143.50	593.58	1,315.32	(721.74)
Donations	375.00	625.00	(250.00)	5,174.05	4,209.84	964.21
Hospitality				(64.85)	0.00	(64.85)
Other Branch Events			0.00	(646.50)	0.00	(646.50)
Branch Functions	81.42	110.21	(28.79)	(293.75)	(663.92)	370.17
Honours & Awards			0.00	(22.00)	0.00	(22.00)
<b>Total</b>	<b>476.92</b>	<b>1,020.21</b>	<b>(543.29)</b>	<b>18,984.88</b>	<b>25,194.91</b>	<b>(6,210.03)</b>
<b>NET INCOME</b>	<b>(6,421.58)</b>	<b>(7.63)</b>	<b>(6,428.94)</b>	<b>22,770.78</b>	<b>31,534.21</b>	<b>(8,763.43)</b>
	<b>Apr 2019</b>	<b>Apr 2018</b>	<b>Variance</b>	<b>YTD Apr 2019</b>	<b>YTD Apr 2018</b>	<b>Variance</b>