



The Royal Canadian Legion
Branch 632 (Orleans)
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EXECUTIVE MEETING

11th June 2019

Present: Comrades Joe McNulty, Ken Green, Dianne Higgins, Len MacPherson, Sherri McInnis, Raymond Plourde, Wyn Fournier, Garth Mader, Jeanine Mader, Myriam Meagher, Wayne Edwards, Lucie Goderre, Frank Stacey, Robert Elrick, Marty Keates, Rae Green and Andrew Baird.

Excused: Comrades Jim Grant, Doc Hopper, Kim Levesque, Marta Nuijten, Valerie Cyr, Mac Casselman, Blaine Kiley and Rita Pitre.

Absent: Comrades Bernard Laberge, Nicole Hebert, Andre Fournier, Bill Reggler, Mike Adams, Robert Patchette and Jean Beck.

1. OPENING CEREMONIES AS PER LEGION RITUAL

Comrade Joe McNulty called the meeting to order at 7:02 PM.

2. ROLL CALL

Comrade Sherri McInnis called the roll. 17 of 32 Branch Officers and elected Standing Committee Members were present. This **DID** constitute a quorum.

3. DEVIATION

No Deviation.

4. MINUTES OF THE PREVIOUS EXECUTIVE MEETING - Comrade Sherri McInnis

The minutes of the May meeting were sent out to the executive and all corrections and/or amendments as identified have been completed. They are now in the Correspondence binder and have been posted on the Branch Web Site.

5. BUSINESS ARISING FROM THE PREVIOUS MEETINGS

There was no business arising from the last Executive meeting.

6. CORRESPONDENCE- Comrade Sherri McInnis

All items received have been copied and placed in the correspondence binder and stored on the off-site thumb drive. Thank you letter to Branch 632 from LCol (Retired) Charles McCabe. (Copy attached at end of minutes.)

7. PRESIDENT'S REPORT – Comrade Joe McNulty

Good day and thank you all for attending.

I would like to start out by saying thank you to everyone for your support in having me as the new president. I would like to thank all of you who have returned to the Executive and various committees, without you this Legion would not survive. Thanks to the new committee members, Comrades Ken and Rae Green, Andy and Len. A special Bravo Zulu to our new Past President Comrade Ray Plourde for his strong leadership and dedication to the Legion. Comrade Claude St Louis who is stepping down to look after family matters but is still a strong member to the Building Commandos. Comrade Don Johns who for many years guided our Cadets and worked so hard on lots of events and functions.

This year starts out with our famous golf tournament followed by a celebration of women in uniform in September. I would also like to mention Comrade Marty Keats and her fundraising committee and wish them all the success.

I would like to remind everyone that tomorrow we will do a tribute to Comrade Robbie Robertson. We will meet at Beechwood at 12 noon. There will be some services and then we will do our tribute at the grave site most likely around 2. Please bring your headdress for the tribute. Following the tribute everyone is welcome back here to the Legion for his wake

Well this is a short report the list of things that are going on is not. Currently working on have a rededication of the cenotaph to include Afghanistan.

8. TREASURER/FINANCIAL OFFICER REPORTS – Comrade Rita Pitre (Presented by Comrade Joe McNulty)

This is the result for the month of **MAY 2019** and the **2019 YEAR-END**.

Our Gross Profit for the Bar and Kitchen was **\$20,123** and other Operating Income brought in \$6,449 for a **Total Operating Income of \$26,572**.

Operating Expenses for the month totaled \$23,791 for a **Net Operating Income of \$2,781**.

All other income and expenses brought in \$8,620 for a **NET INCOME FOR THE MONTH OF MAY OF \$11,401**.

YEAR-END 2019

May is the 2019 Fiscal Year-End. There are still adjustments to be made for these results to be complete.

For the management of our operations, we are not concerned with Amórtization and Depreciation which have to be accounted for in a compilation Financial Statement.

The majority of Year-end adjustments have been made. I still have to confirm outstanding balances which we have on our books and verify our Fixed Assets.

Our **Y-T-D Operating Income** is higher than last year by **\$33,926**.

The **Y-T-D Operating Expenses** is higher than last year by \$21,277 but our **Net Operating Income** at **\$7,294 is higher than last year by \$12,650**.

Our **Y-T-D Net Income** of **\$39,734** is higher than last year by **\$10,862**.

Of note, our beer and liquor sales have increased and we contained expenses in Glassware and Kitchen/Bar Equipment Maintenance.

In Operating Expenses, Building Maintenance and Cleaning was the larger part of the increase by **\$23,142**.

Special Events also helped our bottom line by providing an additional **\$32,441** of income.

YEAR-END

Everyone did a great job in increasing our revenue and keeping our expenses in check. In the coming year, we will require additional fundraising as more repairs are required to the building and at the same time keep a healthy bottom line.

Moved by Comrade Wayne Edwards and seconded by Comrade Wyn Fournier that the financial reports for May be accepted subject to audit.

CARRIED

9. CHAIRPERSON REPORTS UNDER THE PRESIDENT

a. BRANCH MANAGER – Comrade Nicole Hebert

No report.

b. SERGEANT-at-ARMS – Comrade Andre Fournier

No report.

c. CONSTITUTION AND BY-LAWS, and TRAINING – Comrade Blaine Kiley

Certificate of Compliance has been received for the Branch Club House Rules.

d. SERVICE OFFICER – Comrade Doc Hopper and Robert Patchett (Presented by Comrade Joe McNulty)

We had one claim for hearing loss approved (Hearing aids, batteries and a cash settlement) for WW2 vet. He never made a claim before. We should be aware that WW2 and Korea vets get fast-track treatment by VAC (because of age). I was surprised at how smoothly this one went.

Have started two new claims for hearing loss. One more in preparation.

There will be a three-hour Svc Officer Introduction seminar at Smith's Falls Branch on June 15. Robert Patchett will attend from our Branch

Patricia Royle (Ontario Command Service Officer) will be visiting our Branch during the week of 8 July. So far we have three requests for interviews. An ad will appear in the June 13th Orleans Star and we may have more requests after that.

e. MEMORIAL WALK – Comrade Frank Stacey

No Report.

f. LADIES AUXILIARY – Comrade Valerie Cyr (Presented by Comrade Joe McNulty)

The G-5 Zone meeting for the Ladies Auxiliary was held at Westboro Legion, 8 June 2019, with 6 members from our Branch attending.

Provincial Ladies Auxiliary President Debbie Olmstead was in attendance and informed us that the proposal of Zone change with our Ladies Auxiliaries within G-5, or adding another Auxiliary to augment our membership, has been a difficult process and would require more time to accomplish properly. A proposal was made to remain as we are with our 3 Ladies Auxiliaries: Westboro, Eastview and Orleans, which we voted on and carried to the full agreement of all. This was a temporary suggestion by Provincial Command. We all left the meeting much relieved that our Zone Ladies remain intact. We are taking a short summer break, returning in August to a full agenda of fund raising events, and with the agreement to help the Branch in a proposed Garden Party for Women in the Forces. On behalf of The L.A., thank you to all who have supported us in all our endeavors and we send you best wishes for a pleasant and safe summer.

Yours in Comradeship, Valerie Cyr, President L.A.

g. HONOURS AND AWARDS – Comrade Marty Keates

I will be inviting members to the branch to present the Certificates of Appreciation and Medals that were not presented during the Awards ceremony.

Moved by Comrade Frank Stacey and seconded by Comrade Rae Green that the reports of the committees under the President be accepted as presented.

CARRIED

10. REPORTS UNDER THE PAST PRESIDENT – Comrade Raymond Plourde

FUTURE PLANNING AND ELECTIONS – Comrade Raymond Plourde

No Report.

11. CHAIRPERSON REPORTS UNDER THE 1ST VICE-PRESIDENT – Comrade Ken Green

First off I would like all our members to know that finally my name is on the board and I guess I am recognized as someone people can talk to and express their concerns.

I am pleased to be back on the executive and look forward to assisting the Branch to the best of my abilities.

It would be remiss of me not to mention a few of the members who have assisted me in making some of the changes that have taken place over the past few months.

I would like to thank Comrades Joe, Kevin, Mike, Claude and Dale for helping to get the patio deck cleared up.

Thank Comrade Kevin for helping install the motion lights in the back parking lots.

Thank Comrades Kevin and Dale for helping to build a storage space for our sound systems.

Thanks to Comrade Marty who is looking after getting estimates for the grants we are applying for.

Looking forward to working with those whom fall under my portfolio.

Thank You.

a. MEMBERSHIP – Comrade Kim Levesque (Presented by Comrade Ken Green)

Applications for Membership (2):

Joseph Caux (OR)

Carolyn Holley (AS)

b. VOLUNTEER COORDINATOR – Comrade Kim Levesque

No report.

c. LEADERSHIP DEVELOPMENT – Comrade Marty Keates

No report.

d. REMEMBRANCE ACTIVITIES – Comrade Wyn Fournier

No report.

e. INVENTORY – Comrade Mike Adams

All inventory files including photos of assets were transferred to me from Paul Larocque on May 30, 2019. Last physical inventory was done in May 2018. Planning to perform an inventory by end June or July as time permits.

Kudos to Paul for his well-organized files under his responsibility since 2013 which made the transition quick and efficient.

f. CADET LIAISON – Comrade Andrew Baird

No report.

g. LA LIASON – Comrade Rae Green

I attended the elections for the Ladies Auxiliary.

h. HOUSING – Comrade Garth Mader

No report.

Moved by Comrade Bob Elrick and seconded by Comrade Wayne Edwards that the reports under the 1ST Vice President be accepted as presented.

CARRIED

12. CHAIRPERSON REPORTS UNDER THE 2ND VICE-PRESIDENT – Comrade Dianne Higgins

a. HOSPITAL VISITING – Comrade Dianne Higgins

No report.

b. KITCHEN OPERATIONS – Comrade Dianne Higgins

No report.

c. POPPY CHAIR – Comrade Wyn Fournier

A broadcast email request for volunteers will be out in the next day or two. This one is for Store and Route Captains. We are trying to expand our reach in the Orleans area and hoping to add some of the new larger stores to our list. A reminder that you do not have to be a Legion member to volunteer for the Poppy Campaign.

d. POPPY TRUST FUND – Comrade Lucie Goderre

No report.

d. LEGION SENIORS/VETERANS AND AGING – Comrade Robert (Bob) Elrick

No report.

e. VETERANS AND AGING – Comrade Robert (Bob) Elrick

No report.

f. BANNER – Comrade Marta Nuijten (Excused) and Comrade Marty Keates

Next deadline for the banner is 15 August 2019.

Organizers of events are reminded that they should be documenting events and forwarding articles/photos including names of participants if possible, for the Banner. Please forward them to either myself or Comrade Marty Keates.

For those people who are taking pictures with your phones please ensure that pictures are taken with a high resolution to allow for the best printed copies in the Banner.

g. NEVADA – Comrade James Grant

No report.

Moved by Comrade Dianne Higgins and seconded by Comrade Wyn Fournier that the reports under the 2nd Vice-President be accepted as presented.

CARRIED

13. CHAIRPERSONS REPORTS UNDER THE 3rd VICE-PRESIDENT – Comrade Len MacPherson

a. PUBLIC RELATIONS – Comrade Myriam Meagher

No report.

b. BAR OFFICER – Comrade Wayne Edwards

No report.

c. ENTERTAINMENT AND SPECIAL EVENTS – Comrade Mac Casselman (Presented by Comrade Len MacPherson)

The June 1st party had a small crowd of 34 so we moved the party upstairs where it was a little cozier. Chips were donated by Giant Tiger and were given out during the show. The music was great!

Summer Entertainment:

July 1st - First Choice – 2pm until 6pm – Food will follow later.

July 5th – Nostalgia

July 12th – Lauren Hall

July 19th – Tony True

July 26th – Good Time Band

Aug 2nd – First Choice

Aug 16th – TBA

Aug 23rd – Good Time Band

Aug 30th – Nostalgia

d. SPORTS – Comrade Bernard Laberge (Presented by Comrade Len MacPherson)

My committee is working hard to get a lot of sponsors. As of last night we are short 5 foursomes. If you know any golfers please invite them. Shotgun at 9am on June 20th and buffet breakfast starting at 7am will be available for \$8.00 plus tax.

This week and up to June 20th we will visit businesses for sponsors.

e. YOUTH EDUCATION – Comrade Jeanine Mader

No report.

f. BURSARY – Comrade Jean Beck (Presented by Comrade Len MacPherson)

I will not have a Bursary report for the next few months as our Bursary budget has been expended for this year. The next deadline for applications is the last Friday in March 2020.

Moved by Comrade Len MacPherson and seconded by Comrade Bob Elrick that the reports under the 3rd Vice President be accepted as presented.

CARRIED

14. GENERAL AND NEW BUSINESS

Discussion took place regarding meetings for the months of July and August. It was decided that we would have electronic meetings via email unless the executive deems a regular meeting is necessary.

Rebecca Rennich was introduced at the meeting as she will be helping out with social media for the branch and will be working with Comrade Myriam Meagher and Comrade Wyn Fournier.


15. ADJOURNMENT:

Moved by Comrade Wayne Edwards and seconded by Comrade Jeanine Mader that the meeting be adjourned.

CARRIED

16. CLOSING CEREMONY

The meeting was adjourned with the closing ceremony at 8 PM.


Sherri McInnis
Secretary


Joe McNulty
President

Voting Elected Members:

| | | |
|----|------------------------------------------------------------------------------------------|----|
| 1 | President - Joe McNulty | P |
| 2 | 1st Vice - Ken Green | P |
| 3 | 2nd Vice/Hospital Visiting - Dianne Higgins | P |
| 4 | 3rd Vice - Len MacPherson | P |
| 5 | Treasurer - Rita Pitre | EX |
| 6 | Secretary - Sherri McInnis | P |
| 7 | Past President/Future Planning and Elections/Honours and Awards - Raymond Plourde | P |
| 8 | Remembrance Activities/Poppy Chair - Wyn Fournier | P |
| 9 | Membership/Volunteer Coordinator - Kim Levesque | EX |
| 10 | Housing - Garth Mader | P |
| 11 | Nevada - Jim Grant | EX |
| 12 | Entertainment/Special Events - Mac Casselman | EX |
| 13 | Youth Education - Jeanine Mader | P |
| 14 | Public Relations - Myriam Meagher | P |

Members Appointed by the President

| | | |
|-----|----------------------------------------------------------------|------|
| 1 | Branch Manager - Nicole Hebert | A |
| 2 | Sgt-at-arms - Andre Fournier | A |
| 3 | Branch Padre - Bill Reggler | A |
| 4 | Inventory - Mike Adams | A |
| 5&6 | Service Officer - Doc Hopper/Robert Patchett | EX/A |
| 7 | Constitution and By-Law - Blaine Kiley | EX |
| 8 | Sports - Bernard Laberge | A |
| 9 | Bar Officer - Wayne Edwards | P |
| 10 | Bursaries - Jean Beck | A |
| 11 | Banner - Marta Nuijten | EX |
| 12 | Ladies Auxiliary - Valerie Cyr | EX |
| 13 | Poppy Trust - Lucie Goderre | P |
| 14 | Memorial Walk - Frank Stacey | P |
| 15 | Legion Seniors/Veterans and Aging - Robert (Bob) Elrick | P |
| 16 | Leadership Development/Banner - Marty Keates | P |
| 17 | Cadet Liaison - Andrew Baird | P |
| 18 | Ladies Auxiliary Liaison - Rae Green | P |

From: Lieutenant-Colonel (Retired) Charles N McCabe, OMM, CD



The Black Watch (Royal Highland Regiment) of Canada

110 Grey Stone Drive
Carp, Ontario K0A 1L0

14 May 2019

President
The Royal Canadian Legion Branch 632
800 Taylor Creek Drive
Orleans, Ontario K4A 0Z9

Dear *Ray*

This is to thank you, the Legionnaires and volunteers of Branch 632 for their participation in the absolutely superb memorial service for the late Veteran Terry Seaver on Saturday last.

Terry had provided his next-of-kin only the vaguest guidance concerning a celebration of his life. Your excellent advice was instrumental in developing the final order of his memorial service and they are most appreciative for that.

I would be grateful if you could convey my own and the Seaver family's gratitude to the Legionnaires and volunteers who worked so hard on Saturday to make Terry's farewell a true Celebration of his life. I know that he would have been pleased with his final send-off.

I wish to thank you personally, Ray, for your candid advice and suggestions in making this event happen; the family and I greatly appreciated your wealth of experience in these matters.

Yours Aye,

A handwritten signature in blue ink, appearing to read "Charles N McCabe".

ROYAL CANADIAN LEGION ORLEANS
Balance Sheet As at 31/05/2019

ASSET

CURRENT ASSETS

| | | |
|------------------------------|------------------|-------------------------|
| Cash on Hand | 1,390.55 | |
| Petty Cash | 738.10 | |
| ATM Machine | 320.00 | |
| Bar Change - Back Room Boxes | 2,200.00 | |
| Bartender Float | <u>1,682.00</u> | |
| Cash Total | | 6,330.65 |
| Scotia Bank General | 26,277.52 | |
| Scotia Bank Allocated | 14,869.96 | |
| Scotia Bank Savings | <u>16,469.92</u> | |
| Bank Total | | 57,617.40 |
| GST/HST Paid and Recoverable | | 21.91 |
| Inventory Bar | | 14,640.70 |
| Prepaid Expenses | | <u>4,432.73</u> |
| TOTAL CURRENT ASSETS | | <u>83,043.39</u> |

Fixed Assets

| | | |
|------------------------------|----------------------|--------------------------|
| Land | | 75,075.00 |
| Building | 1,743,681.37 | |
| Acc Depreciation on Building | <u>-1,185,980.09</u> | |
| Net Building | | 557,701.28 |
| Adjacent Lot 107,001.50 | | |
| Bar & Kitchen Equipment | 14,258.60 | |
| Acc Dep Bar & Kitchen Equip | <u>-6,683.37</u> | |
| Net Bar & Kitchen Equipment | | 7,575.23 |
| Furniture & Fixtures | 9,969.84 | |
| Acc Dep - Furn. & Fixtures | <u>-5,182.81</u> | |
| Net Furniture & Fixtures | | 4,787.03 |
| Computer Equipment | 1,450.00 | |
| Acc. Dep-Computer Equipment | <u>-1,387.50</u> | |
| Net Computer Equipment | | <u>62.50</u> |
| Total Fixed Assets | | <u>752,202.54</u> |
| TOTAL ASSET | | <u>835,245.93</u> |

LIABILITY**CURRENT LIABILITIES**

| | |
|----------------------------------|-------------------------|
| Accrued Expenses | 2,183.07 |
| Visa Scotia Bank | 2,553.16 |
| Memorial Walk | 115.13 |
| Payable to Nevada Fund | 328.00 |
| Golf June | 6,890.00 |
| Pot of Gold Payable | 267.55 |
| Super Gold Payable | 273.50 |
| RCAF Dinner | 2,730.33 |
| Accounts Payable | 190.41 |
| Command -Capital Tax Payable | 5,882.31 |
| Unearned Hall Rentals | 5,240.84 |
| Vacation Payable - Payroll | 7,115.43 |
| Vacation Payable - adjusted | -3,862.49 |
| WSIB Payable | <u>91.08</u> |
| TOTAL CURRENT LIABILITIES | <u>29,998.32</u> |

LONG TERM LIABILITIES

| | |
|------------------------------------|--------------------------|
| Loan Payable | <u>215,400.32</u> |
| Total Long-term Liabilities | <u>215,400.32</u> |

Deferred Contributions

| | |
|-------------------------------------|-------------------------|
| Deferred contribution capital asset | <u>68,485.39</u> |
| Total Deferred Contributions | <u>68,485.39</u> |

TOTAL LIABILITY **313,884.03**

EQUITY**EARNINGS**

| | |
|-----------------------|--------------------------|
| Retained Earnings | 482,589.09 |
| Current Earnings | <u>38,772.68</u> |
| TOTAL EARNINGS | <u>521,361.77</u> |

TOTAL EQUITY **521,361.77**

LIABILITIES AND EQUITY **835,245.80**

Printed On: 09/06/2019

ROYAL CANADIAN LEGION ORLEANS

Comparative Income Statement

| | May 2019 | May 2018 | Variance | YTD May 2019 | YTD May 2018 | Variance |
|--------------------------------------|------------------|------------------|-------------------|-------------------|-------------------|-------------------|
| OPERATING INCOME | | | | | | |
| BAR & KITCHEN REVENUE | | | | | | |
| Beer/Liq Sales | 24,768.25 | 18,261.11 | 6,507.14 | 264,153.11 | 235,174.84 | 28,978.27 |
| Snack Sales | 1,807.03 | 1,136.64 | 670.39 | 20,582.16 | 16,808.81 | 3,773.35 |
| Corkage | 116.00 | | 116.00 | 116.00 | 136.00 | (20.00) |
| Cash Over | 1,890.82 | | 1,890.82 | 1,890.82 | 0.00 | 1,890.82 |
| Kitchen Income | 520.00 | 1,089.56 | (569.56) | 7,462.27 | 6,475.99 | 986.28 |
| Coffee | 77.40 | 31.65 | 45.75 | 641.60 | 693.05 | (51.45) |
| Other Income | | | 0.00 | 217.00 | 0.00 | 217.00 |
| Total | 29,179.50 | 20,518.96 | 8,660.54 | 295,062.96 | 259,288.69 | 35,774.27 |
| COST OF SALE | | | | | | |
| Beer/Liq Purchases | 10,496.19 | 8,257.24 | 2,238.95 | 98,792.55 | 97,099.24 | 1,693.31 |
| Snack Purchases | 208.47 | 111.07 | 97.40 | 4,130.66 | 4,007.31 | 123.35 |
| Spoilage | 73.60 | | 73.60 | 820.78 | 0.00 | 820.78 |
| Inventory Use | (2,159.33) | 1,155.62 | (3,314.95) | (1,120.00) | (1,667.01) | 547.01 |
| Bar & Kitchen Supplies | 282.18 | 225.25 | 56.93 | 3,192.62 | 1,636.89 | 1,555.73 |
| Glassware & Equipment | | 2,379.99 | (2,379.99) | 0.00 | 2,379.99 | (2,379.99) |
| Kitchen/Bar Equipment Maintenance | 155.00 | 165.00 | (10.00) | 1,574.25 | 5,317.03 | (3,742.78) |
| Total | 9,056.11 | 12,294.17 | (3,238.06) | 107,390.86 | 108,773.45 | (1,382.59) |
| GROSS PROFIT | 20,123.39 | 8,224.79 | 11,898.60 | 187,672.10 | 150,515.24 | 37,156.86 |
| OTHER OPERATING INCOME | | | | | | |
| Membership Dues | 1,591.13 | 648.52 | 942.61 | 20,044.19 | 21,384.88 | (1,340.69) |
| Hall Rentals | 2,735.12 | 2,225.00 | 510.12 | 25,303.50 | 28,190.25 | (2,886.75) |
| Hall Rentals - Bartender Recovery | 1,014.00 | 291.00 | 723.00 | 6,291.00 | 5,650.00 | 641.00 |
| Hall Setup | 46.25 | 375.00 | (328.75) | 1,792.50 | 3,927.75 | (2,135.25) |
| Branch Pool Table | 407.55 | 8.00 | 399.55 | 495.55 | 911.00 | (415.45) |
| Branch Snooker Table | 157.00 | 89.00 | 68.00 | 1,794.00 | 851.00 | 943.00 |
| Facilities Usage Fee Income | 498.00 | 384.00 | 114.00 | 19,561.00 | 17,597.30 | 1,963.70 |
| Total | 6,449.05 | 4,020.52 | 2,428.53 | 75,281.74 | 78,512.18 | (3,230.44) |
| TOTAL OPERATING INCOME | 26,572.44 | 12,245.31 | 14,327.13 | 262,953.84 | 229,027.42 | 33,926.42 |
| OPERATING EXPENSES | | | | | | |
| WAGES & EMPLOYEE BENEFITS | | | | | | |
| Wages | 11,434.73 | 13,094.31 | (1,659.58) | 104,688.84 | 108,565.70 | (3,876.86) |
| EI Expense | 249.92 | 291.19 | (41.27) | 2,387.76 | 2,487.16 | (99.40) |
| CPP Expense | 446.96 | 474.31 | (27.35) | 3,899.42 | 3,865.45 | 33.97 |
| WSIB Expense | 55.14 | 93.97 | (38.83) | 677.62 | 833.63 | (156.01) |
| Total | 12,186.75 | 13,953.78 | (1,767.03) | 111,653.64 | 115,751.94 | (4,098.30) |
| OFFICE & ADMIN EXPENSES | | | | | | |
| Office Expenses | (231.18) | 200.92 | (432.10) | 2,346.51 | 2,971.93 | (625.42) |

| | | | | | | |
|------------------------|---------------|--------------|---------------|------------------|------------------|-----------------|
| Printing | | | 0.00 | 1,022.00 | 981.00 | 41.00 |
| Postage | | | 0.00 | 116.08 | 195.35 | (79.27) |
| Licences | (215.83) | | (215.83) | 570.67 | 255.00 | 315.67 |
| Courier Services | | | 0.00 | 28.99 | 0.00 | 28.99 |
| Furniture & Equipment | | (890.23) | 890.23 | 57.98 | 1,001.53 | (943.55) |
| Equipment Lease | | | 0.00 | 0.00 | 612.78 | (612.78) |
| Professional Fees *** | | | 0.00 | 2,842.22 | 350.00 | 2,492.22 |
| Entertainment Expenses | 1,000.00 | 750.00 | 250.00 | 11,550.00 | 8,901.50 | 2,648.50 |
| Total | 552.99 | 60.69 | 492.30 | 18,534.45 | 15,269.09 | 3,265.36 |

BUILDING MAINTENANCE

| | | | | | | |
|-----------------------------------|-----------------|-----------------|-------------------|------------------|------------------|------------------|
| Building Maintenance & Repairs | 2,004.46 | 2,351.40 | (346.94) | 17,491.77 | 11,166.40 | 6,325.37 |
| Cleaning Supplies | 1,302.24 | 1,324.25 | (22.01) | 3,819.64 | 4,263.89 | (444.25) |
| Waste Removal | 589.96 | 216.98 | 372.98 | 3,392.19 | 2,846.24 | 545.95 |
| Ground Maintenance | | 1,050.00 | (1,050.00) | 16,731.94 | 16,935.00 | (203.06) |
| Security Services | (103.52) | 102.08 | (205.60) | 1,339.05 | 1,107.91 | 231.14 |
| Building Cleaning | | | 0.00 | 16,798.14 | 99.55 | 16,698.59 |
| Insurance | 826.86 | 803.84 | 23.02 | 9,737.55 | 9,654.80 | 82.75 |
| Furniture & Equipment Maintenance | | | | 0.00 | 94.97 | (94.97) |
| Total | 4,620.00 | 5,848.55 | (1,228.55) | 69,310.28 | 46,168.76 | 23,141.52 |

UTILITIES

| | | | | | | |
|--------------------|-----------------|-----------------|-----------------|------------------|------------------|-------------------|
| Hydro | 3,132.73 | 1,264.26 | 1,868.47 | 19,291.38 | 21,704.90 | (2,413.52) |
| Gas & Heat | 837.63 | 347.08 | 490.55 | 10,030.73 | 8,994.48 | 1,036.25 |
| Telephone | 545.70 | 654.82 | (109.12) | 5,666.05 | 4,963.35 | 702.70 |
| Water | 587.30 | 335.11 | 252.19 | 3,952.32 | 3,866.66 | 85.66 |
| Television Network | | 78.98 | (78.98) | 0.00 | 947.76 | (947.76) |
| Total | 5,103.36 | 2,680.25 | 2,423.11 | 38,940.48 | 40,477.15 | (1,536.67) |

FINANCIAL EXPENSES / (INCOME)

| | | | | | | |
|---------------|-----------------|-----------------|----------------|------------------|------------------|---------------|
| Bank Charges | 305.46 | 282.00 | 23.46 | 4,176.95 | 3,932.37 | 244.58 |
| Loan Interest | 1,150.37 | 1,178.24 | (27.87) | 14,376.37 | 14,284.61 | 91.76 |
| ATM Revenue | (127.50) | (63.00) | (64.50) | (1,332.00) | (1,500.60) | 168.60 |
| Total | 1,328.33 | 1,397.24 | (68.91) | 17,221.32 | 16,716.38 | 504.94 |

TOTAL OPERATING EXPENSES

| | | | | | |
|------------------|------------------|-----------------|-------------------|-------------------|------------------|
| 23,791.43 | 23,940.51 | (149.08) | 255,660.17 | 234,383.32 | 21,276.85 |
|------------------|------------------|-----------------|-------------------|-------------------|------------------|

NET OPERATING INCOME

| | | | | | |
|-----------------|--------------------|------------------|-----------------|-------------------|------------------|
| 2,781.01 | (11,695.20) | 14,476.21 | 7,293.67 | (5,355.90) | 12,649.57 |
|-----------------|--------------------|------------------|-----------------|-------------------|------------------|

OTHER INCOME/(EXPENSES)**SPECIAL EVENTS**

| | | | | | | |
|-----------------------------|--------|--------|----------|----------|----------|----------|
| Storage - Poppy | | | 0.00 | 350.00 | 350.00 | 0.00 |
| May Ladies Golf Tournament | 605.00 | 894.10 | (289.10) | 605.00 | 894.10 | (289.10) |
| June Annual Golf Tournament | | | 0.00 | 9,605.42 | 9,056.55 | 548.87 |
| Pot of Gold* | | | 0.00 | 0.00 | 0.00 | 0.00 |
| Canada Day | | | 0.00 | 205.00 | (0.20) | 205.20 |
| Super Gold* | | | 0.00 | 0.00 | 0.00 | 0.00 |
| Veterans' Dinner | | | 0.00 | 882.05 | 940.93 | (58.88) |
| St. Patrick's Day | | | 0.00 | 125.00 | 0.00 | 125.00 |
| Football Pool | | | 0.00 | 0.00 | 0.00 | 0.00 |
| TV Draw | | | 0.00 | 0.00 | 0.00 | 0.00 |

| | | | | | | |
|--------------------------------|-----------------|-----------------|-----------------|------------------|------------------|-------------------|
| Draws -\$5.00 | | | 0.00 | 2,025.20 | 0.00 | 2,025.20 |
| New Year's Eve | | | 0.00 | 5,072.00 | 1,368.50 | 3,703.50 |
| Banner Advertising | 162.00 | | (162.00) | 720.00 | 162.00 | 558.00 |
| Banner Revenue | | | 0.00 | 15.00 | 10.00 | 5.00 |
| Net Sale Legion Articles | | | 0.00 | 990.68 | 72.45 | 918.23 |
| Sports Revenue | | | 0.00 | 742.50 | 260.00 | 482.50 |
| Sports Expenses | | | 0.00 | (1,760.00) | (410.00) | (1,350.00) |
| Fundraising Events | 255.00 | | 255.00 | 255.00 | 4,790.00 | (4,535.00) |
| Saturday Breakfast Revenue | 278.00 | | (278.00) | 461.00 | 2,809.00 | (2,348.00) |
| Conventions Revenue | | | 0.00 | 0.00 | 2,834.00 | (2,834.00) |
| Convention Expenses (Building) | | | 0.00 | 0.00 | (1,469.56) | 1,469.56 |
| Conventions Expenses (Other) | | | 0.00 | (100.00) | 0.00 | (100.00) |
| New Horizon Fund | 155.00 | | 155.00 | 155.00 | 0.00 | 155.00 |
| Misc. Revenue** | 1.00 | 6.00 | (5.00) | 246.00 | 1,321.32 | (1,075.32) |
| Donations | 8,200.00 | 8,000.00 | 200.00 | 13,374.05 | 12,209.84 | 1,164.21 |
| Hospitality | | | 0.00 | (64.85) | 0.00 | (64.85) |
| Other Branch Events | | | 0.00 | (221.50) | 0.00 | (221.50) |
| Branch Functions | | | 0.00 | (693.75) | (663.92) | (29.83) |
| Legion Articles | (251.09) | (269.16) | 18.07 | (181.09) | (269.16) | 88.07 |
| Honours & Awards | (344.95) | (37.51) | (307.44) | (366.95) | (37.51) | (329.44) |
| Amortization Income | | | 0.00 | 0.00 | 0.00 | 0.00 |
| Depreciation Expense | | | 0.00 | 0.00 | 0.00 | 0.00 |
| Total | 8,619.96 | 9,033.43 | (413.47) | 32,440.76 | 34,228.34 | (1,787.58) |

NET INCOME

| | | | | | |
|------------------|-------------------|------------------|------------------|------------------|------------------|
| 11,400.97 | (2,661.77) | 14,062.74 | 39,734.43 | 28,872.44 | 10,861.99 |
|------------------|-------------------|------------------|------------------|------------------|------------------|

| May 2019 | May 2018 | Variance | YTD May 2019 | YTD May 2018 | Variance |
|----------|----------|----------|--------------|--------------|----------|
|----------|----------|----------|--------------|--------------|----------|