

The Royal Canadian Legion  
Branch 632 (Orleans)

**EXECUTIVE COMMITTEE MEETING**

9 Apr 2024

**Present:** Comrades Wyn Fournier, Jeanine Mader, Kevin Piccott, Peter Mayer, Lucie Lafontaine, Richard Guitar, Kim Levesque, Lucie Goderre, Marty Keates, Cathy Stoddard, Andre Fournier, Wendy Fortier,

**Excused:** Comrades Joe McNulty, Joyce Bisson, Jim Grant, Wayne Edwards, Joe Miedema, Guy Roy, Marta Nuijten, Mark Cimon, Blaine Kiley, Daunett Tucker

**Absent:** Comrades Tim Parsons

**1. OPENING CEREMONIES AS PER LEGION RITUAL**

Comrade Wyn Fournier called the meeting to order at 7:31 pm.

**2. LAND ACKNOWLEDGEMENT**

**3. ROLL CALL**

Comrade Lucie Lafontaine called the roll 10 of the 15 Branch Officers and elected Standing Committee Members were present.

This **DID** constitute a quorum.

**4. DEVIATION**

No deviation.

**5. MINUTES OF THE PREVIOUS EXECUTIVE MEETING - Comrade Lucie Lafontaine**

The minutes of the March 2024 Executive Committee meeting were sent out to the executive before final signatures and all applicable changes were approved. Copies are in the binder, on the website and in digital format.

***Moved by Comrade Lucie Lafontaine and seconded by Comrade Jeanine Mader that the minutes from the Mar 2024 meetings be accepted as presented.***

**CARRIED**

**6. BUSINESS ARISING FROM THE PREVIOUS MEETINGS**

**Fundraising**

**- Charitable Gaming**

- Started Monday 8 Apr. Our permanent assigned day/time is Mondays from 1000-1200.
- We may be offered more day/times on a 5-week rotation starting 2nd week of May. It's a great way to earn more shares in the total monthly amounts, but we need more volunteers to be able to do this.

- We currently have 6 volunteers. If you are interested in helping and can COMMIT, please give me your name and contact information after the meeting.
  - There is online training that must be completed before you can work your in-person training day.
  - It's a very easy job, and a great way for us to raise money.
- **Fundraising Committee:**
    - We now have a fundraising / special events committee with 5 people. Ideally I'd like to have 3 more people join the committee.
    - They will be organizing Canada Day this year.
    - The intent is for them to run a Catch the Ace Lottery this fall. All money raised will go into a building fund to address bigger maintenance projects that are coming. It has yet to be determined how much proceeds we will be allowed to keep for this.

### **Zone G5 Convention 28 Mar 2024**

- We received a certificate from District for 2023 Membership. This certificate was presented to the Membership Chair..

### **Building Cleaners**

- Wyn spoke with the VP Operations at Stratus to discuss the floor cleaning situation. We are only supposed to receive a thorough mopping of the upper floor once per week.
- It was agreed that the cleaner will be more observant and do spot cleaning on the days when he's not scheduled to do a mopping. He will also change the water more frequently than twice.
- The situation will continue to be monitored to ensure we are receiving the service we have paid for.
- Wyn encourages the sending of an email if you notice something has not been done to a satisfactory standard.

## **7. CORRESPONDENCE– Comrade Lucie Lafontaine**

All items received have been forwarded to the Senior Executives via a branch email or sent to the members via Broadcast emails. A copy is kept in the Correspondence Binder.

## **8. PRESIDENT'S REPORT – Comrade Wyn Fournier**

The spring continues to be very busy for the Senior Executive..

- The Admin office computer was replaced on 26 Mar, and works very well. There are still a few things to finish transferring over from the old computer.
- As part of the Branch Development Plan, we are working on creating a budget to operate from.
- We are discussing cost-effective ways to improve the look of the lower bar. It is quite unsightly where the empties are kept, and this has actually cost us rentals.
- We have signed up with Entegra, which is a Dominion Command driven initiative to reduce costs of operating supplies (soaps, dishes, chemicals for dishwashers, toilet paper, paper towel, etc). This will also result in receiving small portions of rebates due to the bulk buying from Legions across Canada.
- The Backflow prevention project continues to move along. Permit and Design phase was completed at a total cost of \$2542.50. We have received a quote for the installation phase for \$6215.00. This phase is on hold until the next FY so that we can determine where the funds will come from.

## Club 200

- We only have 4 numbers left to sell as of noon today!! Please continue to share with your friends and neighbours. You do not have to be a member to participate in the raffle.
- If all goes well, we should be able to start the draws in the next couple of weeks.

## 9. PAST PRESIDENT'S REPORT - Comrade Joe McNulty

Elections are next week. We still need a Secretary and 1 more person for the standing elected committee. We also need people to take on Sports, Entertainment, and Housing portfolios.

## 10. TREASURER/FINANCIAL OFFICER REPORTS – Comrade Pierre Mader

Income Statement and Balance Sheet for March are attached as annexes.

The January 31, 2024 financial statements have been completed and some copies have been distributed. These statements can not be compared with the financials for the same period for the prior year as there were not any statements done last year. As such, they have been compared to both the December 31st, 2023 statements, as well as the May 31, 2023 year end statements.

So, we know there has been some questions in the past months about capitalizing assets and writing them off over the life expectancy of the asset. This is a generally approved accounting practice and the previous treasurers have done this for years. In speaking with zone command, they have recommended that we discontinue this practice but we are in discussions on the rationale for this. In preparation for this change, these statements will not show any capitalization which was showed in the past.

As of January 31, 2024 we are sitting with a net loss of \$14,746. This can be mainly attributed to the \$23k expense to Ambico for the new doors. Without this large expense, our overall net income has increased this year and is positive (\$8000) as compared to the prior year end loss of \$6787.

There may still be some minor accounting changes made, but we will still be in a positive position.

***Moved by Comrade Peter Mayer and seconded by Comrade Jeanine Mader that the reports under the Treasurer's reports be accepted as presented.***

***CARRIED***

## 11. BRANCH ADMINISTRATOR'S REPORT - Kate Cuning

Kate is still very ill and working with her medical team to get better. No date set for her return at this point.

## 12. CHAIRPERSON REPORTS UNDER THE PRESIDENT - Comrade Wyn Fournier

### SERGEANT-at-ARMS – Comrade André Fournier

Comrade Guy Roy and a detachment of RCME vets had a go at repairing the two cenotaph flagpoles. They are operational and functioning again, and should continue to do so as long as people are gentle with them and treat them well. Don't force them, don't overturn them.

Upcoming Tribute:

Eugene Gosselin

Sat 04 May 2024

Loc RCL Branch 632

Celebration of Life 1300-1600

Other timings and details to follow in subsequent email.

## **SERVICE OFFICER – Comrade Kevin Picott**

- a. Since January - 45 Vets have contacted me and all files have been passed along to Provincial; and
- b. My Poppy Fund usage remains at \$700.

## **KITCHEN OPS**

There will be no breakfast on Saturday April 27 due to a family matter. The last breakfast for the summer will be Saturday May 11, with the return date on 7 September - after the long weekend of September. There will be no Friday night dinner on May 17th (long weekend) but there will be music. All this will be posted in the weekly updates.

## **BAR OFFICER – Comrade Wayne Edwards**

A bar inventory was carried out on 3 Apr 24. I am currently preparing the report for furtherance by the Treasurer.

## **HOUSING – Comrade**

No report as there is no Housing Chair at the moment.

## **WEBMASTER - Comrade Marty Keates**

I believe all the little glitches have been fixed – and there were a few. I have received about 4 or 5 messages to thank us for our order, along with the invoices. They were all scams.

## **FACILITY RENTALS - Comrade Joyce Bisson**

It has been a very busy winter and start to spring. A lot of Celebrations of Life and Birthdays, not so many weddings this year. But we have been busy pretty much every weekend. I will be away from May 28 to June 28 and Pat Cote will be replacing me during my absence.

## **LADIES AUXILIARY – Comrade Wendy Fortier**

Ladies Auxiliary Report to Branch Executive - April 9, 2024

We initiated one new member – our numbers are now 18.

Our G6 Zone Convention will be held in Smiths Falls on April 21st. Five of our ladies will attend.

Our Provincial Convention will be held in Newmarket on May 25th to the 28th , Lise Mack and Shelley Yarborough will attend on our behalf.

We will participate in the Honours and Awards ceremony on May 5th . At that time we will give the Executive our donation of \$4500, and as discussed at Senior Executive we would suggest that some of this money be used to purchase appropriate TV's for use downstairs at events such as Celebrations of Life. This will bring our total donations for the year to \$6500.

We will also donate \$500 to each of the local food banks and \$100 to Miriam Center.

We are planning to hold a Strawberry Social on June 23.

***Moved by Comrade Wyn Fournier and seconded by Comrade Lucie Goderre that the reports of the committees under the President be accepted as presented.***

**CARRIED**

## **13. CHAIRPERSON REPORTS UNDER THE 1<sup>ST</sup> VICE-PRES. – Comrade Jeanine Mader**

### **REMEMBRANCE ACTIVITIES – Comrade Wyn Fournier / Jeanine Mader**

No report.

**POPPY CHAIR – Comrade Richard Guitar**

No report

**POPPY TRUST FUND – Comrade Lucie Goderre**

No report

**YOUTH EDUCATION – Comrade Jeanine Mader**

The certificates are ready for signature, once signed they will be dropped off to the schools with the money.

**BURSARY – Comrade Daunette Tucker**

Branch bursary applications continue to come in. Deadline is 30 April 2024.

**HOSPITAL VISITS – Comrade Jeanine Mader**

No visits have been conducted. Hope to get out to see a couple people in hospital in the next few weeks.

**CONSTITUTION, BY-LAWS AND TRAINING – Comrade Blaine Kiley**

No report.

I will not be continuing in this position for the next term as I am too busy with my position at the District Level. I will help whoever takes this on.

***Moved by Comrade Jeanine Mader and seconded by Comrade Kim Levesque that the reports under the 1<sup>ST</sup> Vice President be accepted as presented.***

**CARRIED**

**14. CHAIRPERSON REPORTS UNDER THE 2<sup>ND</sup> VICE-PRES – Comrade Kevin Piccott**

**HONOURS AND AWARDS – Comrade Marty Keates**

Nominations are open for Honours and Awards. Presentation will be at 2:00 pm on May 5 th .

**VETERANS 65 + – Comrade Kevin Piccott**

No report

**LEGION SENIORS – Comrade Cathy Stoddard**

No report

**LOTTERIES – Comrade James Grant**

No report

**LEADERSHIP & RESOURCING - Comrade Marty Keates**

No report/

**MEMBERSHIP & VOLUNTEER CO-ORD – Comrade Kim Levesque**

**New Members (5):**

Fred Boeckler (OR) Michael Corrigan (OR) Karen Coveney (AS)	Chris Killoran (AS) Keith Mentus (AV)
---	--

**Transfers In (2)**

John Lanthier (OR)	Shirley Lanthier (AS)
--------------------	-----------------------

**Transfers Out (0)**

--	--

**Deceased Members since the previous meeting: (2)**

Albert Daudlin (OR)	Wilfred Neil (OR)
---------------------	-------------------

**Welcome Ceremony:** Next event will be Saturday, April 20th .  
Met with a new member on Saturday, April 6th as she is unable to attend the 27th and preferred to meet one-on-one.

**LEADERSHIP AND RESOURCING - Comrade Marty Keates**

**Grants**

We are still checking for grants – The Enabling Accessibility posted new info on March 22 – I didn’t have time to check to see if we were eligible yet.

**VOLUNTEERS – Comrade Kim Levesque**

The 2023/2024 Volunteer Appreciation plaque is ready for review and will be sent out to the Executive Committee for review this week.

***Moved by Comrade Kevin Piccott and seconded by Comrade André Fournier that the reports under the 2nd Vice-President be accepted as presented.***

**CARRIED**

**15. CHAIRPERSONS REPORTS UNDER THE 3<sup>rd</sup> VICE-PRESIDENT – Comrade Wyn Fournier for Comrade Joyce Bisson**

I would like to start with thanking everyone for giving me the chance to represent you all as 3rd Vice in the past couple of years. It was a couple of years with high and lows but it was a journey that I was proud to take on. I would like to thank the present Senior Executives & Executive Committee. I enjoyed working with all of you and hopefully we will have this opportunity again in the years to come. All the best to the New Sr Exec & Executive committee in their new endeavours going forward. I am still here with my PR, Facility and Kitchen hat and ready to help and serve you all!

**PUBLIC RELATIONS – Comrade Joyce Bisson**

No report.

### **BANNER – Comrade Marta Nuijten and Comrade Marty Keates**

No report.

### **SPORTS – Comrade Joe Miedema**

No report. We are looking for someone to replace Joe.

### **CADET LIAISON – Comrade Guy Roy**

Army cadets have submitted a name for the Medal of Excellence, and that process is in progress. I have not heard anything from the Air Cadets.

### **ENTERTAINMENT AND SPECIAL EVENTS – Comrade Tim Parsons**

I will not be returning as Entertainment Chair for the coming term. I am finding it too much on my plate with still working and also playing in my own band. I have booked all the live entertainment until the end of the year, and am willing to help whoever takes this on get connected with the bands. I am also available to book sudden band changes or new events until a new Chair is found.

### **ASSET INVENTORY –Comrade Mark Cimon**

No report

***Moved by Comrade Wyn Fournier and seconded by Comrade Marty Keates that the reports under the 3<sup>rd</sup> Vice President be accepted as presented.***

**CARRIED**

## **15. GENERAL/NEW BUSINESS AND MOTIONS**

### **Platform Lift**

- Notice of motion went out to the membership on 29 March 2024 for next week's GM. Need approval from the membership to move forward with the ON Comd Property Committee application.
- Poppy chair has worked diligently to find another company to get a 2nd quote. We received one that was approx \$6000 less than the one from Capital Elevator. However, it did not include the TSSA inspection or the processing of the certificate. Additionally, it did not include replacing the hydraulic mechanism.
- We are trying to find a 3rd company to get another quote. Not many companies deal with platform lifts as they are a specialty item.
- We are looking at different ways to raise the expected \$85,000-90,000 for this project, including seeking donations from businesses and individuals, the Lola Bingo funds, considering a GoFundMe, and fund from the Poppy Fund.
- The senior Executive Committee Members agreed that a motion be made at the General Members' Meeting.
- Proposed MOTION to be put forward next week for discussion and voting:
  - That the membership authorizes the Executive Committee to move forward with a project to refurbish and modernize the existing platform lift, with the work commencing only when all funds required are raised through various means.

### **Grant Received**

- We received \$25,000.00 from New Horizons for Seniors Grant. This money is to repair the parking lot (cut and patch holes and seal cracks) and build the interlock pad up near the cenotaph for wheelchair use.

### **New Printers**

- James Pappin, Owner/Operator of Everyday Printer Solutions, donated two commercial grade laser printers as a way to honour his Grandfather's memory. A larger one for the upper office, capable of printing on 11x17 paper and a smaller one for the Admin office. Both are delivered to the Legion already, but won't be installed until he returns from a vacation in the middle of April.
- Kim & Wyn cleaned up the upper office and did a bit of rearranging to accommodate the new printer. The Admin office will need to have the desk moved to accommodate the printer.
- The cartridges are approximately \$200 each to replace, with each printer having 4 cartridges (3 colour, 1 black). Each printer will print approximately 13000 copies before needing to replace the cartridges.
- James will provide service for free, but parts will need to be paid for.

### **Provincial Minimum Wage Increase**

- As of 1 October 2024, minimum wage in the Province of Ontario will increase to \$17.20/hour. In order to mitigate the impact of this on our bottom line, bar and rental prices will likely need to increase.

### **Honours and awards - Comrade Marty Keates**

Marty is requesting an amount not exceeding 1500\$ for this year's honours and awards.

***Moved by Comrade Marty Keates and seconded by Comrade Jeanine Mader that an amount not exceeding \$1500.00 be approved for Honours and Awards.***

**CARRIED**

### **16. BUSINESS FROM THE FLOOR**

The pop can recycling money raised will be added to the lift donations fund.

***Moved by Comrade Jeanine Mader and seconded by Comrade André Fournier that the money raised from the pop can recycling be moved from the bar proceeds to the lift donation fund.***

**CARRIED**

The creation of a Health and Safety Committee was suggested and will be taken under advisement.

### **ADJOURNMENT:**

***Moved by Comrade Kim Levesque and seconded by Comrade Jeanine Mader that the meeting be adjourned.***



**CARRIED**

**17. CLOSING CEREMONY**

The meeting was adjourned with the closing ceremony at 8:44 pm.



**Lucie Lafontaine**  
**Branch Secretary**



**Wyn Fournier**  
**President**

**Annex A – Attendance Sheet - Voting Elected Members**

<b>Senior Executives Elected</b>	1	President – <b>Wyn Fournier</b>		P
	2	1st Vice – <b>Jeanine Mader</b>	Youth Education	P
	3	2nd Vice – <b>Kevin Piccott</b>	Service Officer, Vets 65+	P
	4	3rd Vice – <b>Joyce Bisson</b>	Public Relations, Facility Rentals	EX
	5	Treasurer – <b>Peter Mayer</b>		P
	6	Secretary – <b>Lucie Lafontaine</b>		P
	7	Past President– <b>Joe McNulty</b>	Future Planning and Elections	EX
<b>Standing Elected Committee</b>	8	<b>Richard Guitar</b>	Poppy Chair	P
	9	<b>Kim Levesque (Shelley Yerburgh)</b>	Membership/Volunteer Coordinator	P
	10	<b>Jim Grant</b>	Lottery	EX
	11	<b>Lucie Goderre</b>	Poppy Trust	P
	12	<b>Tim Parsons</b>	Entertainment	A
	13	<b>Marty Keates</b>	Honours and Awards, Leadership & Resourcing, Banner	P
	14	<b>Mark Cimon</b>	Asset Inventory	EX
	15	<b>Cathy Stoddard</b>	Legion Seniors	P
	16		Housing	

<b>Appointed Members</b>	17	Sgt-at-Arms	<b>Andre Fournier</b>	P
	18	Constitution and By-Laws	<b>Blaine Kiley</b>	EX
	19	Bar Officer	<b>Wayne Edwards</b>	EX
	20	Bursary	<b>Daunett Tucker</b>	EX
	21	Sports	<b>Joe Miedema</b>	EX
	22	Cadet Liaison	<b>Guy Roy</b>	EX
	23			
	24			
<b>Ex Officio Members</b>	1	Ladies Auxiliary	<b>Wendy Fortier</b>	p
	2	Branch Administrator	<b>Kate Cunning</b>	EX
	3	Banner	<b>Marta Nuijten</b>	EX
	4	Branch Padre	<b>Bill Reggler</b>	EX

Annex B - Financial Report

<b>THE ROYAL CANADIAN LEGION - BRANCH 632</b>							
<b>INCOME STATEMENT</b>							
							<b>Prior year</b>
		<b>Mar.31,2024</b>	<b>Jan.31, 2024</b>	<b>Oct 31,2023</b>		<b>Aug 31,2023</b>	<b>May 31,2023</b>
<b>OPERATING INCOME</b>							
	Beer & Liquor Sales	\$ 207,911	\$ 160,641	\$ 94,319		\$ 51,614	\$ 221,029
	Kitchen & Snack Sales	22,854	17,278	10,268		5,089	22,397
	Kitchen Income	16,647	12,242	7,727		5,050	16,730
	Hall rental - net	28,589	23,419	15,867		133	44,708
	Facility usage	20,659	16,579	7,572		866	17,834
	Membership	23,615	19,145	7,537		(432)	25,059
	Pool Tables	1,444	1,132	640		398	2,766
		<b>321,718</b>	<b>250,436</b>	<b>143,930</b>		<b>62,718</b>	<b>350,523</b>
<b>OTHER REVENUE</b>							
	Special Branch Events	2,124	156	3,723		-	621
	Banner & TV Advertising	216	216	-		-	960
	Donations	13,406	12,517	5,398		1,742	18,534
	Cenetaph Pad	100	100	100		100	
	Poppy Storage	350	-	-		-	350

	Bottles & Cans Drive	6,909	6,569	5,551	2,701	4,664
	ATM Revenue	652	583	447	-	-
	Interest Income	<u>950</u>	<u>1</u>	<u>-</u>	<u>-</u>	<u>1,614</u>
		24,706	20,141	15,218	4,543	26,743
<b>TOTAL REVENUE</b>		<b>346,424</b>	<b>270,577</b>	<b>159,148</b>	<b>67,261</b>	<b>377,266</b>
<b>OPERATING EXPENSES</b>						
	Beer & Liquor Purchases	78,326	59,920	34,645	20,051	81,266
	Snack & Coffee Purchases	8,680	6,613	3,535	1,911	8,281
	Bar & Kitchen supplies	1,751	1,493	749	392	2,666
	Bar & Kitchen spoilage	43	43	23	12	351
	Cash variances	(666)	(671)	822	1,341	1,399
	Bar & Kitchen maintenance	4,174	3,846	1,457	497	1,113
	Bar & Kitchen dishes etc	366	366	366	366	302
		92,674	71,611	41,596	24,568	95,378
<b>WAGES AND BENEFITS</b>						
	Wages	93,149	77,548	45,231	28,138	107,183

	Benefits	10,068	8,404	4,934	3,300	13,016
		103,217	85,953	50,165	31,438	120,198
<b>OFFICE EXPENSES</b>						
	Printing, Postage etc	6,605	6,246	1,695	581	4,993
	Licenses (Food, Alcohol, City etc)	2,431	2,152	1,377	-	1,699
	Entertainment	13,790	10,190	7,340	4,310	14,532
	Utilities & TV	43,259	32,985	16,268	11,034	54,816
		66,085	51,573	26,680	15,925	76,041
<b>BUILDING EXPENSES</b>						
	Cleaning supplies	1,859	1,817	760	456	1,192
	Waste removal	2,237	1,739	851	622	2,537
	Ground Maintenance	9,859	6,359	2,859	131	11,511
	Building Cleaning	20,541	15,271	9,233	3,858	18,297
	Building Security Services	383	383	383	383	4,734
	Building Insurance	10,734	8,756	5,790	-	16,633
	Building Furniture & Equipment	2,595	2,595	2,895	300	507
	Building Maintenance & Repairs	34,256	31,668	27,223	6,715	28,385

		82,466	68,588	49,995	12,465	83,798
<b>FINANCIAL EXPENSES</b>						
	Commercial Loan Interest	2,865	2,346	1,224	57	4,206
	Bank Charges	4,411	3,728	2,019	(97)	4,024
		7,276	6,075	3,243	(40)	8,229
<b>OTHER BRANCH EXPENSES</b>						
	Honours & Awards	-	-	-	-	490
	Legion Articles (pins etc)	34	-	447	(22)	1,997
	Sports expenses	1,190	860	-	-	1,450
	Hospitality	-	-	-	-	43
	Donations	200	200			200
	Branch Functions	464	464	-	-	966
		1,888	1,524	447	(22)	5,144
<b>TOTAL EXPENSES</b>		<b>353,605</b>	<b>285,323</b>	<b>172,125</b>	<b>84,334</b>	<b>388,788</b>
<b>NET INCOME</b>		<b>\$ (7,181)</b>	<b>\$ (14,746)</b>	<b>\$ (12,977)</b>	<b>\$ (17,073)</b>	<b>\$ (11,522)</b>

**THE ROYAL CANADIAN LEGION - BRANCH 632**

**INCOME STATEMENT**

							Prior year
		Mar.31,2024	Jan.31, 2024	Oct 31,2023		Aug 31,2023	May 31,2023
<b>OPERATING INCOME</b>							
	Beer & Liquor Sales	\$ 207,911	\$ 160,641	\$ 94,319		\$ 51,614	\$ 221,029
	Kitchen & Snack Sales	22,854	17,278	10,268		5,089	22,397
	Kitchen Income	16,647	12,242	7,727		5,050	16,730
	Hall rental - net	28,589	23,419	15,867		133	44,708
	Facility usage	20,659	16,579	7,572		866	17,834
	Membership	23,615	19,145	7,537		(432)	25,059
	Pool Tables	1,444	1,132	640		398	2,766
		321,718	250,436	143,930		62,718	350,523
<b>OTHER REVENUE</b>							
	Special Branch Events	2,124	156	3,723		-	621
	Banner & TV Advertising	216	216	-		-	960
	Donations	13,406	12,517	5,398		1,742	18,534
	Cenetaph Pad	100	100	100		100	
	Poppy Storage	350	-	-		-	350
	Bottles & Cans Drive	6,909	6,569	5,551		2,701	4,664

	ATM Revenue	652	583	447	-	-
	Interest Income	<u>950</u>	<u>1</u>	-	-	<u>1,614</u>
		24,706	20,141	15,218	4,543	26,743
<b>TOTAL REVENUE</b>		<b>346,424</b>	<b>270,577</b>	<b>159,148</b>	<b>67,261</b>	<b>377,266</b>
<b>OPERATING EXPENSES</b>						
	Beer & Liquor Purchases	78,326	59,920	34,645	20,051	81,266
	Snack & Coffee Purchases	8,680	6,613	3,535	1,911	8,281
	Bar & Kitchen supplies	1,751	1,493	749	392	2,666
	Bar & Kitchen spoilage	43	43	23	12	351
	Cash variances	(666)	(671)	822	1,341	1,399
	Bar & Kitchen maintenance	4,174	3,846	1,457	497	1,113
	Bar & Kitchen dishes etc	366	366	366	366	302
		92,674	71,611	41,596	24,568	95,378
<b>WAGES AND BENEFITS</b>						
	Wages	93,149	77,548	45,231	28,138	107,183
	Benefits	10,068	8,404	4,934	3,300	13,016
		103,217	85,953	50,165	31,438	120,198



<b>OFFICE EXPENSES</b>								
	Printing, Postage etc	6,605	6,246	1,695	581			4,993
	Licenses (Food, Alcohol, City etc)	2,431	2,152	1,377	-			1,699
	Entertainment	13,790	10,190	7,340	4,310			14,532
	Utilities & TV	43,259	32,985	16,268	11,034			54,816
		66,085	51,573	26,680	15,925			76,041
<b>BUILDING EXPENSES</b>								
	Cleaning supplies	1,859	1,817	760	456			1,192
	Waste removal	2,237	1,739	851	622			2,537
	Ground Maintenance	9,859	6,359	2,859	131			11,511
	Building Cleaning	20,541	15,271	9,233	3,858			18,297
	Building Security Services	383	383	383	383			4,734
	Building Insurance	10,734	8,756	5,790	-			16,633
	Building Furniture & Equipment	2,595	2,595	2,895	300			507
	Building Maintenance & Repairs	34,256	31,668	27,223	6,715			28,385
		82,466	68,588	49,995	12,465			83,798
<b>FINANCIAL EXPENSES</b>								

	Commercial Loan Interest	2,865	2,346	1,224		57		4,206
	Bank Charges	4,411	3,728	2,019		(97)		4,024
		7,276	6,075	3,243		(40)		8,229
<b>OTHER BRANCH EXPENSES</b>								
	Honours & Awards	-	-	-		-		490
	Legion Articles (pins etc)	34	-	447		(22)		1,997
	Sports expenses	1,190	860	-		-		1,450
	Hospitality	-	-	-		-		43
	Donations	200	200					200
	Branch Functions	464	464	-		-		966
		1,888	1,524	447		(22)		5,144
<b>TOTAL EXPENSES</b>		<b>353,605</b>	<b>285,323</b>	<b>172,125</b>		<b>84,334</b>		<b>388,788</b>
<b>NET INCOME</b>		<b>\$ (7,181)</b>	<b>\$ (14,746)</b>	<b>\$ (12,977)</b>		<b>\$ (17,073)</b>		<b>\$ (11,522)</b>